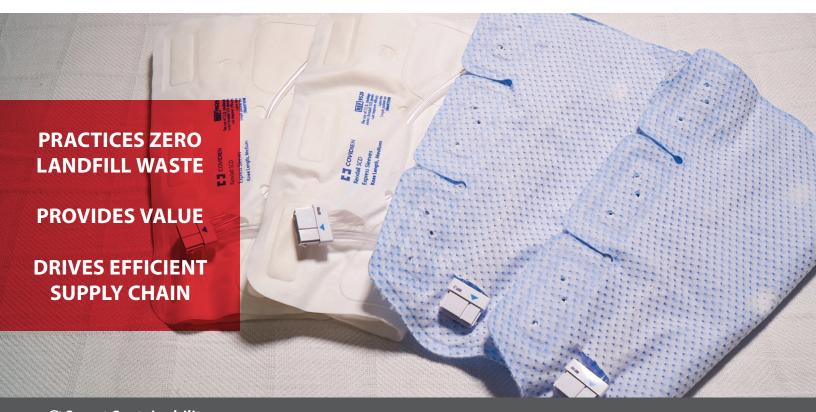


# SMART COMPRESS IN SUSTAINS

## Kendall SCD<sup>™</sup> 700 SMART COMPRESSION<sup>™</sup>

It's compression that protects the environment.<sup>1</sup> That helps minimize waste. That saves hospitals money along the way. Bettering our patients and bettering our world. That's smart sustainability, and it's available in the Kendall SCD<sup>™</sup> 700 Compression System.



# THE PROBLEM WITH MOST REPROCESSORS

#### **Duplication of SKUs required**

The additional time spent managing multiple vendors and SKUs over multiple product lines can cost time and money.

#### They are not the OEM and do not have access to manufactured product to support blended case models

Accounts are only capable of purchasing back a percentage of collected product. On average 60% of the total value of reprocessing is not realized due to limited collections.<sup>1</sup>

#### Inability to fulfill capital contract requirements

These can result in a \$250 service fee for pump repairs and up to \$2000 for every new pump.

#### SSSSSSSS 60% of reprocessing value is missed<sup>1</sup>

# **THE SMART COMPRESSION™ DIFFERENCE**

#### **REPROCESSING WITH CARDINAL HEALTH**

- Eliminates managing multiple vendors and SKUs
- Can help meet supply for 100% of your volume requirements and support capital compliance commitments
- Means we fill up your order with our OEM product if there's ever a shortfall in product collected from you at no additional cost
- Means your inventory doesn't depend on staff compliance to collections we
  partner with you to educate staff on proper collection procedures

# PERKS OF WORKING WITH AN OEM WHO'S ALSO A DISTRIBUTOR

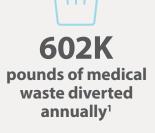
- Predictable cost savings
- A more stable, more efficient product supply
- Less worry about staff compliance or devices failing to survive reprocessing

## **GO GREEN**

In 2017, we diverted 602,000 pounds of medical waste from landfills by reprocessing and recycling our sleeves.<sup>1</sup> That's doing right by you and the world you live in.



Committed inventory





1. Internal data available upon request.

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#### Learn more at cardinalhealth.com/getsmartcompression

Kendall SCD<sup>™</sup> 700 SMART COMPRESSION<sup>™</sup>